

## Milestone Partner Open Platform (MPOP) Meet 2015 Gets Overwhelming Response

“Milestone Partner Open Platform (MPOP) Meet 2015” was organized at the YAK & YETI KATHMANDU NEPAL on February 19th and 20th, 2015. The event got great response from partners

● BY Editorial Team



**M**ilestone Systems recently held its Third edition of Milestone Partner Open Platform (MPOP) event in Kathmandu Nepal. The event was attended by Milestone Systems' top system integration partners and several industry partners. Milestone Partner Open Platform (MPOP) is a global initiative where Milestone provides an in-depth look at how open platform can help expand their business. It also provides an opportunity to meet Milestone's ecosystem partners and learn more about the opportunities that their technologies present. This event was to showcase a true Open Platform software company can integrate with Multiple IP Cameras, Access control, command control, Networking, server storage solutions, The motive of this event was to provide an opportunity to the partners to get integrated with Milestone and build the missing connect with all their resellers and understand the business requirements with their (Milestone) partner's to perform together and be better prepared, to handle business

opportunities in 2015. This event was a great success as Partners like Axis, Allied Telesis, EMC were the Platinum Sponsor's, HIK Vision was Gold Plus sponsors, Vivotek, HP, Allgovision were the Gold sponsor. The winners at MPOP Nepal included top performers in different categories. They were as follows: Best Milestone Alliance Partner Large Accounts: Sony India, Best Milestone Solution Growing partner: Solus Security System, Best Milestone Alliance Partner Strategic Accounts: Best Milestone Alliance Partner Strategic Accounts: Vivotek India, Best Distributor: Autocop India, Best Milestone Solution Partner INDIA & SARC: Allied Telesis, Best Milestone Alliance Growing Partner: Panasonic India, Best Milestone Alliance Partner of the Year: Axis Communications India, Best System Integrator North India: Acktron Security System (P) Best System Integrator South India: Balio Technology Solutions, Best system Integrator West India: Dots Info Systems (India) Pvt Ltd, Best system Integrator East India: MAPLE PC & PERIPHERALS, Best National System

Integrator of the Year 2014: Godrej Security Solutions. Milestone has been

Milestone Systems, also announced Benjamin Low as the new VP Sales, APAC. He will be based out of the company's office in Singapore, and report directly to Kenneth H. Petersen, Chief Sales & Marketing Officer at the Danish headquarters. Low will focus on working with the Asia Pacific Milestone sales personnel and partner ecosystem of distributors, installers, solution partners and camera manufacturers.

Milestone currently has two Dedicated Support and one presales Engineer. They are planning to hire more Support Engineers in Mumbai & Delhi. Also Considering Education as important part of the Business Milestone is also hiring highly skilled trainer and are planning to train 250 Engineers only in 2015. MPOP 2015 has laid the platform for a great and Successful year ahead.